

## Consultant - West Africa focus

Location: London, United Kingdom

Engagement: Full-time

Remuneration:

- £35,000 to £45,000 depending on experience
- Eligibility for a yearly bonus based on personal and company performance

### Background

Africa Matters Ltd (AML) is an Africa-focused consultancy providing strategy, risk and public affairs advisory services to a range of international blue-chip clients. We are looking for an outstanding candidate to join our team to contribute to client-led projects and support the company's growth. The selected candidate will benefit from a highly rewarding work environment, an exponential learning-curve, exposure to the complexities and challenges faced by different business sectors in a variety of African jurisdictions, and to AML's excellent networks across Africa and the international public and private sector communities. The selected candidate will also work closely with AML's senior leadership team on ad-hoc special projects and assignments.

### Responsibilities

The consultant will contribute to our existing work across the African continent while striving to expand our networks and the volume of business we conduct in Anglophone West Africa, particularly Nigeria and Ghana. Duties include but are not limited to:

- Conducting research and monitoring on political/economic/social/business trends, risks and developments in key jurisdictions
- Conducting due diligence and reputational investigations, including through source enquiries on the ground
- Contributing to the drafting of briefings and reports, as well as preparing and delivering client presentations
- Interfacing with clients on a regular basis
- Representing AML at industry and client events
- Proactively working to establish and maintain government, private sector and other stakeholder relationships across the continent
- Proactively highlighting relevant developments and business opportunities to our clients
- Proactively identifying and presenting new business opportunities for AML
- Supporting AML's senior leadership on special projects and ad-hoc assignments

### Requirements

- Excellent research, writing and verbal communication skills
- Demonstrated experience and networks in Anglophone West Africa, particularly in Nigeria and Ghana



AFRICA. INSIGHTS FOR DECISIONS

- A passion for the business and politics nexus in Africa and its implications for international investors
- A good understanding and experience of living and/or working in Africa
- Demonstrated network of relevant stakeholders in Anglophone West Africa and beyond
- Excellent organisational skills, including the ability to simultaneously manage large research assignments and multiple tasks with different deadlines; all in a fast-paced and entrepreneurial environment
- High level of client empathy, with an ability to quickly identify how AML can be relevant to different stakeholders and to best fulfil our clients' needs
- High degree of flexibility: we are a boutique consultancy and at times require an 'all-hands-on-deck' approach. The more you are willing to give, the faster you will evolve
- Language skills beyond English are an added advantage; particularly Hausa, Yoruba, Twi or other regional languages

## How to Apply

To apply for this position, please send the following documents to [jobs@africamatters.com](mailto:jobs@africamatters.com). Applications will be considered on a rolling basis.

- Curriculum vitae
- Cover letter, ideally not exceeding one page
- Recent writing sample on a topic of relevance, ideally not exceeding two pages